

JOSH RENNELL

Salesforce Solution Architect

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SALESFORCE CERTIFICATIONS:

- AI Associate
- AI Specialist
- Data Cloud Consultant
- Administrator
- Platform App Builder
- Sales Cloud Consultant
- CPQ Specialist
- Platform Developer I
- Application Architect

WORK EXPERIENCE:

Stellar

Salesforce Architect & Agentforce Developer | Apr. 2025 - Present

- Reduced 100 page treatment plan PDF processing from 6 hours to 3 minutes with Agentforce
- Reduced treatment plan narrative summaries from 3 hours to 60 seconds with flex templates
- Built Document AI invoice accelerator with human-in-the-loop review and line item classification

Coastal Cloud

Salesforce Solution Architect | May 2023 - Apr. 2025

- Leveraged Cursor AI to accelerate development of apex classes and web components
- Redesigned integration to purge 62GB of obsolete data, reducing storage consumption by 76%
- Reduced integration runtime by 90%, processing 2.5M records daily in under 3 hours

Coastal Cloud

Senior Salesforce Consultant | Apr. 2022 - May 2023

- Configured CPQ Advanced Approvals for discount, finance, and legal approvals
- Utilized the JavaScript Quote Calculator Plugin (QCP) for advanced quote calculations
- Deployed CPQ configuration data via SFDX CLI, Bash Scripts, & Excel Power Query

Coastal Cloud

Salesforce Consultant | Sept. 2021 - Apr. 2022

- Automated Quote Line Editor calculations and lookup queries with price rules
- Configured discount schedules to automate volume-based discounts
- Leveraged Gearset's DevOps toolkit to deploy Salesforce configuration data and metadata

EDUCATION:

2016 - 2018 | Michigan Technological University

Bachelor of Science in Chemical Engineering [Summa Cum Laude]

2014 - 2016 | Jackson College

Associate of Science [Summa Cum Laude]

SKILLS:

- Salesforce Flows, Apex Classes, Lightning Web Components, Agentforce, Cursor, SQL, Data Loader, Gearset